### IN THE U.S. DISTRICT COURT FOR THE DISTRICT OF DELAWARE

APPLE INC.,

Plaintiff,

v.

MASIMO CORPORATION and SOUND UNITED, LLC,

Defendants.

**REDACTED - PUBLIC VERSION** 

C.A. No. 1:22-cv-01377-MN

DECLARATION OF JOE KIANI IN SUPPORT OF DEFENDANTS' OPPOSITION TO PLAINTIFF'S MOTION TO EXPEDITE TRIAL

I, Joe Kiani, declare as follows:

1. I am the founder, Chief Executive Officer & Chairman of the Board of Masimo Corporation. I have personal knowledge of the matters set forth herein, and if I am called upon to testify, I could and would testify competently thereto. I submit this declaration in support of Masimo Corporation and Sound United, LLC's opposition to Apple Inc.'s motion to expedite trial.

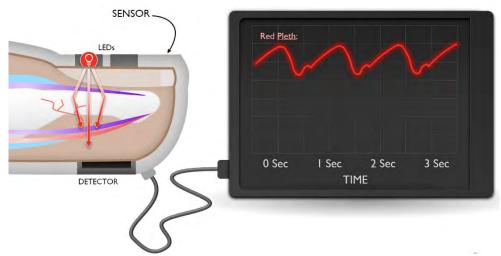
### **Background On Masimo**

2. I have been the CEO of Masimo since 1989, when I founded the company as a startup in my condominium. In 1998, Masimo spun certain technologies into a new company named Masimo Laboratories, Inc. The name of that company later changed to Cercacor Laboratories. I have been the CEO of Cercacor since it was founded. Masimo and Cercacor collaborate on technology developments and license certain technologies to each other.

### **Background On Pulse Oximetry Technology**

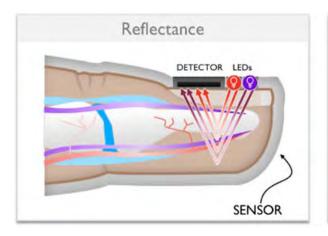
3. Pulse oximetry measures arterial oxygen saturation by shining light of particular wavelengths into an individual's blood-carrying tissue and measuring the light after it has interacted with the tissue. Hemoglobin in the blood binds with oxygen in the lungs. The heart pumps that blood through the human body. After oxygenated hemoglobin is transported to tissue, deoxygenated hemoglobin returns to the lungs. Bright red oxygenated blood absorbs light differently than dark red deoxygenated blood.

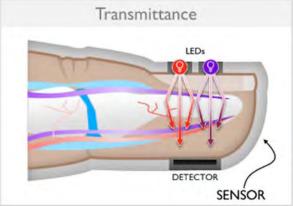
4. Pulse oximetry systems typically include one or more sensors that attach to a user to detect a physiological signal. This sensor measures signals by detecting light with an electronic part called a photodetector or detector. That detector makes an electrical signal that represents how much light reaches the photodetector. The drawing below illustrates the detected signal:



5. The detected signal is called a photoplethysmogram, pleth, or PPG for short. The PPG contains information about the blood flow and blood content at the measurement site, such as a finger. The amount of light absorbed by the tissue and the corresponding detected signal change over time. One reason this happens is because the heart is pumping blood through the body, which results in pulsatile blood flow. Those pulses can be used to calculate pulse rate.

6. The pulse oximeter typically collects detected red and infrared light signals and uses their ratio to determine oxygen saturation. Because light either transmits through tissue and backscatters, or reflects back after entering tissue, pulse oximeter sensors can operate either by transmittance or reflectance. For pulse oximeter sensors operating by transmittance, the LEDs and the detector are on opposite sides of the tissue from each other. For pulse oximeter sensors operating by reflectance, detectors are on the same side of the tissue as the LEDs. Both methods are illustrated below:





### Masimo Revolutionizes Non-Invasive Monitoring

7. When I founded Masimo, conventional pulse oximetry was unreliable, particularly in the presence of patient movement or low peripheral blood flow. Early generation pulse oximeters, and many pulse oximeters to this day, calculate incorrect measurements or no measurements at all when the PPG is corrupted by movement or otherwise. The industry had essentially given up on solving these problems. For the most critically ill patients with low peripheral blood flow and with babies who never stay still, clinicians had to endure excessive false alarms, frozen measurements, and inaccurate measurements.

- 8. The PPG signal created by Masimo is a high-fidelity signal rich with extensive data about the condition of the person being monitored. This is not generally extendable to PPG signals from all pulse oximeters, because there is usually too much noise in a conventional PPG. However, Masimo's industry leading signal processing allows it to extract many parameters from the signal. For example, the Masimo PPG can be used to detect and identify heart rhythm disturbances, such as arrhythmias, respiration rate from the PPG, a pleth variability index or PVI, relative hydration, and fluid responsiveness, among others. Masimo's pioneering technology, called Masimo Signal Extraction Technology® (SET®), revolutionized non-invasive patient monitoring and solved problems plaguing conventional pulse oximeters, such as the capability to measure-through motion and low perfusion.
- 9. When Masimo introduced Masimo SET® in 1995, the then-market leader in pulse oximetry and other companies, much larger than Masimo, used Masimo's technology without Masimo's permission, which forced Masimo to pursue patent-infringement enforcement actions. Masimo prevailed in those actions. The defendants countersued Masimo for patent infringement, and Masimo was not found to infringe any of their patents.
- 10. Following its initial success with Masimo SET®, Masimo re-invested its earnings heavily in non-invasively measuring other blood parameters, including total hemoglobin, carboxyhemoglobin, and methemoglobin. Masimo has continued to innovate, succeeding where others have consistently failed. Masimo was the first, and remains the only, provider of these lifesaving technologies.
- 11. Use of Masimo's technology has been proven to reduce blindness in premature infants, detect congenital heart disease in infants, save lives on the general care floor and post-

surgery in patients who are given opioids, save lives of Covid patients by remotely monitoring them, and improve blood transfusion management, all while saving money.

12. Today, Masimo sells a variety of monitors, including Masimo Root (left) and the Radius-7 wearable monitor (middle and right).



13. Masimo's mission is to improve patient outcomes, reduce the cost of care, and take non-invasive monitoring to new sites and applications. Masimo has grown from a garage startup to a company whose products are used to monitor over 200 million patients a year and are the standard in 9 of the top 10 U.S. hospitals. Masimo now employs over 8000 people worldwide.

### Masimo Develops The W1, A Medical-Grade Health Watch That Includes Masimo SET For Accurate And Continuous Health Monitoring

14. For many years, Masimo has been introducing clinical-grade products that can be used in non-critical and non-clinical settings.

Masimo launched a direct-to-consumer version of its revolutionary Masimo SET pulse oximetry, a product it called iSpO2, at the Las Vegas Consumer Electronics Show (CES) in 2012. iSpO2 is a pulse oximeter with Masimo SET® that connects to smartphones. iSpO2 delivered Masimo SET® pulse oximetry, and its launch garnered extensive positive media coverage.

Masimo soon launched MightySat, another consumer product with Masimo SET® pulse oximetry. MightySat is a fully integrated finger-clip pulse oximeter with a display, which can wirelessly connect to smartphones. Below are pictures of iSpO2 (left) and MightySAT (right).



15.

. For example, Masimo released the Radius PPG sensor, which is Masimo's wireless, wrist-worn pulse oximeter that has been used in hospitals for years.



16.



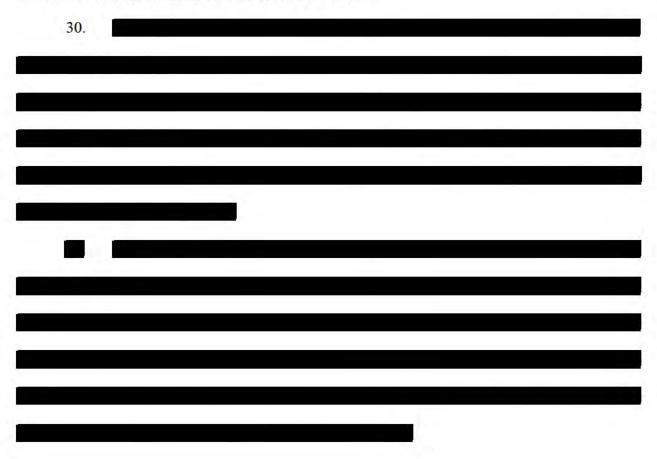
25. The W1 uses Masimo SET to measure oxygen saturation accurately and continuously through motion, pulse rate, respiration rate, and hydration index. The W1 is a medical-grade wrist-wearable continuous medical monitor that also includes a watch and some other common health features such as step counting and calories expended. It is a natural progression from the Radius PPG, providing a durable watch-style wearable for unobtrusive everyday use. The Masimo W1 is being used by hospitals outside the U.S. for patient care, and Masimo is seeking FDA approval for use in U.S. hospitals. Reporters, professional athletes, and hospitals have called the W1 a "gamechanger."



- 26. As seen above, the W1 has a common computer-on-the-wrist appearance, like a Casio or any number of other square computer-on-the-wrist watches.
- 27. Masimo publicly unveiled its W1 health watch at the Arab Health conference in Dubai in January 2022. In May 2022, Masimo announced the limited market release of the W1. On August 31, 2022, Masimo announced the full market release of the W1, and Masimo began selling the W1 on its website.
- 28. The back of the W1 includes optical and electrical components for performing, among other things, pulse oximetry, ECG, device charging, and hydration index measurements. An image of the back of the W1 that was released to the public in August 2022 is shown below.



29. The back includes two sets of LED lights, six photodiodes or detectors, a charging coil for inductively charging the battery, and ECG leads.





### The W1 Outperforms Apple's Watch

- 35. Masimo's website contains a whitepaper about the W1. The whitepaper shows the new design, and it has been on Masimo's website since before February 3, 2023. Attached hereto as **Exhibit 11** is a true and correct copy of that Masimo W1 Whitepaper.
- 36. As explained in more detail in the W1 Whitepaper, Masimo conducted several controlled tests to study how the W1 performs compared with the Apple Watch. For these studies, Masimo tested both watches under various conditions in which healthy test subjects were exposed to a desaturation protocol that reduced their blood-oxygen levels. As explained in the whitepaper, we found that the Apple Watch usually either failed to provide any measurement or provided a measurement that is not sufficiently accurate to be used for any clinical purpose (both high and low). In fact, the Apple watch detected rapid saturation drops, which could be life-threatening in the real world, less than 7% of the time. In contrast, the W1 detected 100% of those critical desaturation events.

### **Masimo's Next Generation Health Watch (Freedom)**

	37.	•	Later this	s year, Ması	imo plans	to release	its second	l-generatio	n health w	vatch.	It 18
called	the	FRI	EEDOM.								

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on February 22, 2023 in Irvine, California.

Joe Kiani

57144696

### **CERTIFICATE OF SERVICE**

I, Megan C. Haney, hereby certify that on February 24, 2023, a copy of the Declaration of Joe Kiani in Support of Defendants' Opposition to Plaintiff's Motion to Expedite Trial was served on the following in the manner indicated below:

### **VIA E-MAIL**

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/s/ Megan C. Haney

Megan C. Haney (#5016)

## EXHIBIT 1 (FILED UNDER SEAL)

### INSTRUCTIONS

- The primary purpose of this notebook is to protect your and the Company's Patent-Rights by keeping records of all original work in a form acceptable as evidence if any legal conflict arises.
- 2. When starting a page, enter the title, project number, and book number. Use ink for permanence—no pencil. Record your work as you progress, including any spur-of-the-moment ideas which may be developed later. Do not make notes on loose paper to be recopied. Use the blank lefthand page for calculations so they will be available if you want to recheck them. Record your work in such a manner that a co-worker can continue from where you stop. You might be ill and to protect your priority it could be urgent that the work continue while you are absent.
- 3. Give a complete account of your experiments and the results, both positive and negative, including your observations. Record all diagrams, layouts, plans, procedures, new ideas, or anything pertinent to your work including the details of any discussions with suppliers, or other people outside the Company. Do not

try to erase any incorrect entries; draw lines deleting them, note the corrections, sign and date the changes. This extra care is worthwhile because of the necessity of original data to prove priority of new discoveries.

- 4. After entering your data, sign and date the entries. Explain your work to at least two wifnesses who are not co-inventors, and have them sign and date the pages in the place provided. Record the names of operators and witnesses present during any demonstration and have at least two witnesses sign the page, if no witnesses are present during an experiment of importance, repeat it in the presence of two witnesses.
- 5. This notebook and its contents are the exclusive property of the Company. It is confidential and the contents are not to be disclosed to anyone unless authorized by the Company. You must return it when completed, upon request, or upon termination of employment, it should be kept in a protected place. If loss occurs notify your supervisor immediately, and make a written report describing the circumstances of the loss.

Form 468

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MAS 50402

### EXHIBIT 2 (FILED UNDER SEAL)

## EXHIBIT 3 (FILED UNDER SEAL)

# EXHIBIT 4 (FILED UNDER SEAL)

### EXHIBIT 5 (FILED UNDER SEAL)

## EXHIBIT 6 (FILED UNDER SEAL)

# EXHIBIT 7 (FILED UNDER SEAL)

# EXHIBIT 8 (FILED UNDER SEAL)

## EXHIBIT 9 (FILED UNDER SEAL)

# EXHIBIT 10 (FILED UNDER SEAL)

# EXHIBIT 11



### Masimo W1™

Hospital-Grade Continuous Monitoring of SpO2 and Other Parameters in a Consumer Watch



WHITEPAPER

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#### I. INTRODUCTION

Continuous pulse oximetry has been widely used and recognized as an essential clinical monitoring tool for detecting physiological changes in the cardio-pulmonary system over four decades. For years, positive outcome studies did not exist; however, no anesthesiologist would take their patient to the operating room without one. With the advent of Masimo SET\* pulse oximetry, outcome studies began to emerge, demonstrating efficacy in decreasing retinopathy of prematurity in neonates', and in avoiding unrecognized cardiopulmonary arrest, brain injury and death in patients on the general care ward.<sup>2</sup>

Masimo SET\* is now widely recognized as the industry leader in in pulse oximetry. Masimo SET\* is used to monitor more than 200 million patients annually; and, is the primary pulse oximetry technology used at 9 of the top 10 hospitals as ranked in 2022-23 U.S. News & World Report Best Hospitals Honor Roll.

Masimo SET® has been shown in over 100 peer-reviewed studies to outperform other pulse oximeter technologies in hospital use. Masimo SET® technology, has primarily been utilized in hospitalized patients and other clinical settings (e.g. emergency medical services, etc.). However, conditions previously only cared for in the hospital are increasingly managed at home. Some conditions that can logically benefit from continuous pulse oximetry outside of the hospital include: 1) the chronically ill, such as those suffering from congestive heart failure (CHF), 2) patients recovering from surgery at home, 3) patients with COPD, 4) those with acute medical illness (e.g., Covid-19, pneumonia) at home, 5) all individuals taking opioids, by prescription or non-prescription use for acute post-surgical care, and for acute or chronic pain, 6) those with obstructive sleep apnea (OSA), and 7) post ICU care at home, amongst others. Continuous pulse oximetry monitoring can help improve patient safety and clinical outcomes, reduce hospitalization and emergency department (ED) visits, and decrease associated health care costs. Furthermore, even healthy individuals interested in optimizing their cardiovascular fitness can utilize continuous oxygen saturation (SpO2) tracking during training.

As the world leader in hospital-grade pulse oximetry technology, Masimo has developed the first consumer health watch, Masimo W1, to offer the accuracy and reliability of advanced hospital-grade continuous pulse oximetry in a convenient, wristworn wearable device. For Masimo W1, we adapted monitoring technology based on Masimo SET\* pulse oximetry to optimize the capture of health data on the wrist.

This white paper reviews basic features of the Masimo W1 watch, emphasizing the tangible benefits of hospital-grade technology and the importance of continuous accurate real-time health data. Next, several common and important confounders of SpO2 measurement are reviewed (e.g. motion, low perfusion, and skin pigmentation), along with the solutions already addressed by Masimo Signal Extraction Technology® (SET®) that are incorporated into the Masimo W1 watch. The next section surveys the head-to-head comparison of the Masimo W1 Watch versus the Apple Watch in terms of accuracy, as well as ability to detect falling SpO2 values during sleep and during spot check with wrist and watch held in the sideways position. The penultimate section introduces a brand new parameter Hydration Index (Hi), a feature only available by Masimo, and is of importance for both ill patients and healthy athletes, and Finally, the "Eye to the Future" section, provides a glimpse of upcoming features that will be available in yet to be released Masimo wrist-wearable products. This white paper anticipates the potential clinical benefits of the Masimo W1 after its FDA 510(k) clearance, which is currently pending at the time of this publication (Dec. 13, 2022).

### II. THE MASIMO W1 HEALTH WATCH SOLUTION

Masimo has used its innovation and expertise in signal processing, photonics, bio-sensor design, to integrate its advanced continuous pulse oximetry technology into the Masimo W1 health watch (Figure 1).





Figure 1. Masimo W1 Advanced Health Tracking Watch

The Masimo W1 watch offers continuous health parameter data, including hospital-grade blood oxygen saturation (SpO2), pulse rate, pulse rate variability, heart rate, respiratory rate, perfusion index (Pi), pleth variability index (PVi), calorie count, and, we believe for the first time, a noninvasive continuous measurement of hydration, hydration index (Hi) (Figure 2). As part of a future update, Masimo W1 will also measure temperature and VO2Max and provide continuous health data tracking and oversight. The Masimo W1 can be used for a wide variety of applications in diverse settings, including remote patient monitoring in the hospital or homecare environment, and can help healthy individuals better understand and track their overall health, fitness, and daily activities. The Masimo W1 watch is currently limited to health and wellness applications, as 510 (k) medical device clearance is pending.

#### Oxygen level (SpO<sub>2</sub>)\*



A continuous measurement of functional oxygen saturation of arterial hemoglobin. Essentially, the blood oxygen levels, which can change with heart and lung function, activity, and altitude.





A continuous measurement of the heart rate (beats per minute) derived from the pleth waveform. PR changes with illness, activity, and stress.

#### Pulse Rate Variability (PRV)



A continuous measurement of the variation in time between each pulse. The PRV changes with exercise and stress, including illness.

#### Pleth Variability Index (PVi®)



A dynamic index between 0-100 based on changes in perfusion index. PVi is affected by fluid volume changes occurring during the respiration cycle and typically increases with lower intravascular fluid levels. This increase in PVi with hypovolemia is termed preload dependence and occurs in fluid responders.

## @

#### Perfusion Index (Pi)

A continuous calculation of the relative strength of the pulse, which changes based on circulation.

- \* Arterial oxygen saturation.
- \*\* Available with the Consumer Health version of Masimo W1.
- ‡ RRp stands for respiratory rate from the pleth.



#### Hydration Index (Hi)™\*\*

A dynamic index between -5 to +5 which measures the relative intra-cellular fluid (water) loss and gain based on changes in tissue water content. Hydration optimization can improve physical exercise endurance, sleep quality, cognition, mood, and more.



#### Heart rate (HR)

The number of times the heart beats in a minute, based on electrical signals from the ECG waveform.



#### Respiration Rate (RRp®‡)

A continuous measurement of respiration rate (breaths per minute) derived from changes in the pleth waveform. Advanced signal processing is used to calculate RRp, which can change with illness, physical activity, or mental or emotional states.



#### **Activity (Steps)**

The level of physical activity captured due to motion, represented in steps count.



#### Calories (kcal)

A calculated value of burned calories (level of energy consumption) based on the basal metabolic rate and physical exertion, represented as kcal. The calculated value also incorporates patient profile data (e.g., biological sex, age, weight and height).







Figure 2. Physiological Parameters Measured Continuously (Red) and On-demand (Blue) by Masimo W1

#### III. IMPORTANCE OF HOSPITAL-GRADE TECHNOLOGY

Utilization of Masimo W1 as a medical device pulse oximetry monitoring solution in the home offers numerous benefits to patients and health care providers. Doctors can prescribe remote pulse oximetry monitoring with the knowledge that the results will be accurate and more safely guide diagnosis and treatment recommendations than would occur with less accurate devices that can often be purchased over the counter or online without any assurance of accuracy. By using medical-grade technology in the home, doctors, patients, and their families can also all have greater peace of mind that they are receiving real-time, accurate and reliable physiological data to identify deterioration and help avoid preventable exacerbation of disease. The expectation is that more timely and accurate measurements of remotely monitored patients can lead clinicians to make earlier and more correct decisions that will improve patient health quicker, and hence reduce emergency department (ED) visits, hospital readmission rates, and decrease health care costs, while improving overall clinical outcomes. These benefits can be realized in healthy people as well (see Case Report below). It should be noted that Masimo W1 is not as reliable as Masimo RD adhesive sensors, such as Radius PPG and RD-Neo. If a need for more reliable measurements arise, please use Radius PPG or the RD sensors.

#### Case Report: Benefit of Masimo W1 Home Monitoring for Postoperative Opioid Use in a Healthy Patient

The case involved an otherwise healthy 21-year-old female who was prescribed and administered a commonly utilized combination opioid analgesic (Hydrocodone 5 mg / Acetaminophen 325 mg) immediately following surgical extraction of her wisdom teeth. At her father's insistence, she wore the Masimo W1 health watch for continuous pulse oximetry monitoring. Approximately one hour following administration of the opioid analgesic, her SpO<sub>2</sub> began dropping and fell to nearly 70% as (Figure 3).



Figure 3.

Masimo W1 Health Watch Continuous Data for a 21 Female Patient Taking Post-op Opioids. The data shown on this figure was downloaded as a screen shot from the smartphone used by the patient's father to monitor her. It shows the SpO2 decreased almost into the 70% range between 11:00 PM and midnight in association with the opioid use described in text.

SpO2 = oxygen saturation, PR = pulse rate, PRV = pulse rate variability, RRP = respiratory rate derived from the pulse oximeter pleth waveform, PVi = pleth variability index (measure of intravascular volume status), Pi = perfusion index (indicating the adequacy of perfusion to the measured digit).

The desaturation event depicted above (Figure 3) was remotely monitored and observed by her parents, who came to her room to assess her well-being (and woke her up, and aroused her), and together they agreed to minimize subsequent opioid doses, and utilize other means to assist pain control. In this case, there were no ill consequences. However, if this patient was taking a higher dose of opioids, had other comorbidities, or was not monitored, additional doses could have led to lower saturations and more severe respiratory depression, which might have become life threatening. Continuous monitoring can alert the users and their loved ones when a change in respiratory status might indicate the need for medical intervention, including a call to emergency medical services or a visit to the ED.

#### IV. VALUE OF CONTINUOUS MONITORING

Pulse oximetry is essential for monitoring individuals who may experience oxygen desaturation events, such as those with cardiovascular conditions, acute or chronic respiratory diseases, sleep-disordered breathing such as OSA, and those taking opioids (as shown in above Case Report), as well as those on other sedative medications. Significant or prolonged periods of blood oxygen desaturation can lead to tissue and organ hypoxia. Serious oxygen desaturation events can occur very quickly (e.g. in a couple of minutes) and can be prolonged; if they go undetected, they can lead to irreversible brain damage, or even death. Continuous monitoring enables timely detection of desaturation events that would otherwise be missed by intermittent spot checks. Thus, continuous SpO<sub>2</sub> monitoring is critical for assessing the need for supplemental oxygen, or other interventions, and essential to the provision of enhanced patient safety.

#### A. In the Hospital

Numerous studies have demonstrated the benefits of continuous pulse oximetry monitoring in hospitalized patients beyond the intensive care unit, particularly in medical and surgical units where analgesic use is prevalent.<sup>2-4</sup> A systematic review and meta-analysis of 12 clinical studies comprising 841,424 patients revealed that the incidence of opioid-induced respiratory depression (OIRD) in postsurgical patients ranges from 0.04-0.5% when defined by naloxone administration, to 23-41% when defined by hypoxemia or bradypnea.<sup>3</sup> In addition, an investigation on the incidence, severity and duration of micro events (abnormal vital signs) in postoperative abdominal surgery patients demonstrated that micro events are common and frequently missed using an Early Warning Score (EWS) based on intermittent vital sign checks.<sup>4</sup> Indeed, continuous monitoring detected a SpO2 < 92%

lasting > 60 minutes in 58% of patients vs 16% by EWS (p < 0.0001), a SpO2 < 85% lasting >10 minutes in 52% of patients vs 4% by EWS (p < 0.0001), tachycardia in 60% of patients vs 6% by EWS (p < 0.0001), bradycardia in 20% of patients vs 0% by EWS (p = 0.0009), tachypnea in 74% of patients vs 8% by EWS (p < 0.0001), and bradypnea in 64% of patients vs 2% by EWS (p < 0.0001).

Most recently, a 10-year study out of Dartmouth Hitchcock Medical Center demonstrated the beneficial impact of continuous Masimo SET pulse oximetry monitoring in 126,697 hospitalized patients receiving sedative or opioid medications over that time span. Indeed, the continuously monitored patients had a significantly reduced death rate compared to those without continuous monitoring (0.0009% vs. 0.02%, p = 0.03).

Another recent study in post-op bariatric surgery patients showed that continuous SpO2 monitoring resulted in lower odds of cardio-respiratory complications (odds ratio [OR]: 0.41, 95% confidence interval [CI]: 0.32-0.53, p < 0.001) and lower odds of prolonged hospital length of stay > 2 days (OR: 0.37, 95% CI: 0.28-0.49, p < 0.001) compared to the control group receiving intermittent "spot check" vital sign measurements, as presented in **Table 1**.5

<b>Table 1.</b> Outcomes of Continuous vs. Standard Monitoring Groups in postsurgical Bariatric Patients	Continuous Monitoring ( <i>n=752</i> ) n (%)	Standard Monitoring ( <i>n=698</i> ) n (%)	p-value
Unplanned postoperative PAP treatment (%)	10 (1.3)	15 (2.1)	0.319
Unplanned ICU admission (%)	0 (0.0)	3 (0.4)	0.111
Prolonged hospital stay >2 days (%)	90 (12.0)	186 (26.6)	<0.001
Respiratory complication (%)	37 (4.9)	40 (5.7)	0.568
Composite cardiorespiratory events (%)	112 (14.9)	208 (29.8)	<0.001

Adapted from Tian et al., 2022, J Clin Anesth<sup>5</sup>

#### B. From Hospital to Home

Continuous pulse oximetry has enabled clinicians to remotely monitor patients with acute and chronic illness while at home. Studies have shown that home pulse oximetry monitoring can help reduce the duration of home oxygen therapy in premature infants discharged from the NICU with bronchopulmonary dysplasia<sup>6</sup>, and can significantly reduce hospital re-admission (0.23 vs 0.68/patient; p = 0.002) and ED visits (0.36 vs 0.91/patient; p = 0.006) in adult patients with COPD.<sup>7</sup> In a study of 1,280 discharged patients at high risk of hospital readmission, remote patient monitoring with pulse oximetry reduced the risk of readmission or death within 30 days by 5.5% (95% CI, - 10.4 to - 0.6%; p = .03) and decreased ED visits within 30 days by 5.6% (95% CI, - 9.4 to - 1.8%; p = .005), as shown in Table 2.8

Table 2. Primary and Secondary Outcomes of Patients at High Risk of Hospital Readmission

Outcomes Control		Grouop	RPM (	Group	Difference		
	% (n/N)	95% CI	% (n/N)	95% CI	% (95% CI)		
Primary Outcome							
30-d death or hospital readmission	23.7 (137/578)	20.4 to 27.3	18.2 (87/477)	15.0 to 22.0	-5.5 (-10.4 to -0.6)		
Components of Pr	Components of Primary Outcome						
30-d death	1.9 (11/574)	1.1 to 3.4	1.7 (8/463)	0.9 to 3.4	-0.2 (-1.8 to 1.4)		
30-d hospital readmission	22.5 (129/574)	19.3 to 26.1	17.0 (81/476)	13.9 to 20.7	-5.5 (-10.3 to -0.7)		
Secondary Outcom	Secondary Outcome						
30-d ED visit	14.2 (81/570)	11.6 to 17.3	8.6 (40/464)	6.4 to 11.5	-5.6 (-9.4 to -1.8)		

Adapted from Dawson et al., 2021, *J Gen Intern Med*.<sup>8</sup> n = number of patients with the outcome; N = number of patients with available data; RPM = remote patient monitoring.

Recently, remote patient monitoring has been used to manage patients with COVID-19. In a pool of 9,378 adults diagnosed with COVID-19, 5,364 patients (57.2%) activated remote monitoring with a Masimo SET® pulse oximeter device, which resulted in a lower odds of hospitalization (OR: 0.68; 95% CI, 0.54-0.86; P=.001), a longer mean (standard deviation [SD]) time between test and hospitalization (6.67 [3.21] days vs 5.24 [3.03] days), a shorter length of stay (4.44 [4.43] days vs 7.14 [8.63] days), and less intensive care use (15 patients [0.3%] vs 44 patients [1.1%]), as presented in **Table 3**.9

Table 3. Clinical & Utilization Outcomes In COVID-19 Patients by Remote Monitoring Activation Status

	Patients		
Outcomes	Activated (n=5364)	Not Activated (n=4014)	P value
Hospitalized	128 (2.4)	158 (3.9)	<.001
Length of stay, mean (SD), d	4.44 (4.43)	7.14 (8.63)	.001
Time from symptoms to hospitalization, mean (SD), d	9.84 (3.69)	8.47 (4.21)	.004
Time from positive test to hospitalization, mean (SD), d	6.67 (3.21)	5.24 (3.03)	<.001
Intensive care utilization	15 (0.3)	44 (1.1)	.001
30-d Mortality	4 (0.1)	24 (0.6)	.001
90-d Mortality	10 (0.2)	26 (0.6)	.001

Adapted from Crotty et al., 2022, JAMA Netw Open.9

Cost savings have also been modeled to accrue with continuous pulse oximetry monitoring. In the hospital, continuous monitoring with pulse oximetry and capnography in high-risk patients on the general care floor was projected to reduce hospital costs by \$535,531 annually and cumulative patient length of stay (LOS) by 103 days. In the home-care environment, at-home pulse oximetry monitoring of moderate-to-severe COVID-19 patients was associated with cost savings of \$11,472 per patient. In addition, the COVID-19 patients with at-home monitoring experienced 87% fewer hospitalizations and 77% fewer deaths.

#### C. In the Home

Pulse oximetry monitoring at home can also be useful in screening for suspected obstructive sleep apnea (OSA). Because there is night-to-night variability in oxygen desaturation events in subjects with OSA, some individuals with relevant OSA can have a missed diagnosis using only a single-night polysomnography test.<sup>12</sup> As shown in **Table 4**, the sensitivity of pulse oximetry monitoring to diagnose moderate OSA increased from 71.4% on the first night to 88.1% on the second night, and reached 100% between nights 10 to 13.<sup>12</sup>

Table 4. Accuracy Analyses of 1 to 13 Nights Using the Mean ODI3% to Define Moderate OSA

NI L	No. of	Se	ensitivity	S <sub>ř</sub>	pecificity	Negative	Predictive Value
Nights	Patients	Estimate (%)	95% CI (%)	Estimate (%)	95% CI (%)	Estimate (%)	95% CI (%)
1	108	71.43	55.42-84.28	89.39	79.36-95.63	83.10	72.37-90.95
1-2	106	88.10	74.37-96.02	85.94	74.98-93.36	91.67	81.61-97.24
1-3	103	85.37	70.83-94.43	90.32	80.12-96.37	90.20	80.12-96.37
1-4	103	87.80	73.80-95.92	91.94	82.17-97.33	91.94	82.17-97.33
1-5	101	82.93	67.94-92.85	95.00	86.08-98.96	89.06	78.75-95.49
1-6	99	87.50	73.20-95.81	94.92	85.85-98.94	91.80	81.90-97.28
1-7	95	86.84	71.91-95.59	96.49	87.89-99.57	91.67	81.61-97.24
1-8	93	94.44	81.34-99.32	96.49	87.89-99.57	96.49	87.89-99.57
1-9	86	90.91	75.67-98.08	96.23	87.02-99.54	94.44	84.61-98.84
1-10	85	100.00	89.42-100.00	96.15	86.79-99.53	100.00	92.89-100.00
1-11	81	93.75	79.19-99.23	97.96	89.15-99.95	96.00	86.29-99.51
1-12	73	96.55	82.24-99.91	97.73	87.98-99.9	97.73	87.98-99.94
1.13	62	100.00	85.75-100.00	100.00	90.75-100.00	100.00	90.75-100.00

Adapted from Roeder et al., 2021, Chest.<sup>12</sup>

ODI3% = Oxygen Desaturation Index 3%, the average number of 3% desaturation episodes per hour of recording. Sensitivity, specificity, and negative predictive value with two-sided 95% CI of mean nights ODI3% with reference test mean of ODI3% night 1 to ODI3% night maximum to diagnose moderate OSA (ODI3%,  $\geq$  15/h). Each individual was included into the analysis only up to the night before the last measured night (which was used for the reference test).

In addition, in-hospital polysomnography tests can affect the person's normal sleep, and pulse oximetry monitoring at home could offer a more consistent and accessible screening tool for OSA. In both inpatient and outpatient settings, the combination of nocturnal pulse oximetry monitoring with the standard STOP-BANG questionnaire has demonstrated greater accuracy as a screening tool for OSA than using STOP-BANG (p < 0.05) alone. In the standard STOP-BANG (p < 0.05) alone.

#### V. COMMON PULSE OXIMETRY CONFOUNDERS AND MASIMO SOLUTIONS

Masimo has been a global leader in medical-grade pulse oximetry for over 30 years. It's Signal Extraction Technology® (SET®) was designed address the common confounders of conventional pulse oximetry such as motion, low perfusion, and skin pigment. Table 5 reviews the problems and Masimo solutions.

Table 5. Pulse Oximetry Confounders and Masimo Solutions

Conventional Pulse Oximetry Confounder	Impact on SpO2 Measurement	Addressed by Masimo SET Pulse Oximeters and CO-Oximeters	Addressed by Masimo W1 Health Watch
Motion	Motion  Non-arterial and venous noise reduce accuracy  Impaired blood flow can generate signal artifacts and decrease accuracy  Skin Pigment  Skin Pigment  Skin Pigment  Skin Pigment  Non-arterial and venous noise reduce accuracy		Yes
Low Perfusion			Yes
Skin Pigment			Yes

Masimo addressed the confounders listed in **Table 5** (above) using advanced signal processing techniques, including parallel engines and adaptive filters, to separate the arterial signal from sources of noise (including the venous signal) and significantly reduce the impact of static absorbers such as skin pigment and tissue thickness (e.g., finger, toe, or earlobe). In addition, Masimo continues to iterate regarding enhancements to sensor design. This cutting-edge SET\* technology has enabled Masimo pulse oximeter devices to measure SpO2 accurately and minimize common confounders of conventional pulse oximetry, including motion, low perfusion, and varying skin pigmentation. These advancements served as the foundation for the hospital grade SpO2 monitoring technology now available in the Masimo W1 Watch.

#### VI. CLINICAL PERFORMANCE OF MASIMO W1 VERSUS APPLE WATCH SERIES 7

Recent studies were conducted in the Masimo laboratory to compare the performance of the Masimo W1 health watch with the Apple Watch Series 7 in healthy adult volunteers. This investigation included an analysis of SpO2 accuracy based on arterial blood desaturation studies, using a co-oximeter for reference arterial blood oxygen saturation (SaO2) measurements. In addition, studies assessing the ability to detect SpO2 during rapid desaturation events using the Apple watch "sleep mode" with the watch in a normal upright position, and during spot check measurements with the wrist rotated externally 90 degrees (thumb facing up), were conducted as detailed below. In all cases, the Masimo W1 resulted in far superior measurement efficacy, and remains as the only commercially available wearable device capable of accurate and continuous SpO2 measurements under common clinical conditions.

#### A. Accuracy (Based on desaturation studies compared to arterial blood samples)

Healthy adult subjects were exposed to a desaturation protocol that sequentially decreased the SpO2 in a stepwise fashion, achieving stable plateau values between 100 and 70%, while recording simultaneous SaO2 readings. The target desaturation profile is shown in Figure 4 below.

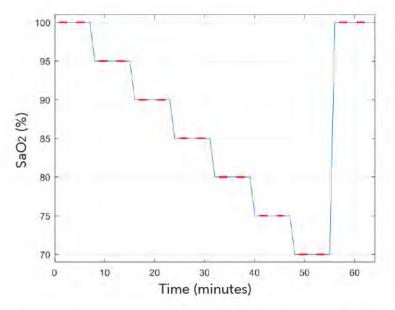


Figure 4.

Target Blood Desaturation Profile

This figure shows the optimal oxygen saturation target levels for a desaturation study ranging from 100% sat to 70% sat. At each plateau (between red dashes), arterial blood samples are taken to match with the stable saturation value. SaO2 = arterial blood saturation.

For the Masimo W1, which measures SpO2 continuously, the SpO2 measurements can be observed to synchronize with the reference SaO2 measurements. The Apple Watch measures SpO2 as a spot check reading, and spot check measurements were recorded simultaneously with the blood draw. Figure 5 demonstrates a representative example of the data acquired by the Masimo W1 and Apple Watch during the blood desaturation protocol. The side-by-side plots derived from the Apple Watch and Masimo W1 illustrate the differences between the Masimo W1 (red line), which synchronizes with the SaO2 measurements, and the Apple Watch (blue diamond), which has spot check measurements initiated by a laboratory investigator. The failed spot check measurements with the Apple Watch (no readings) are shown with the blue X's along the top of the plots, which occurred at both high and low oxygen saturations.

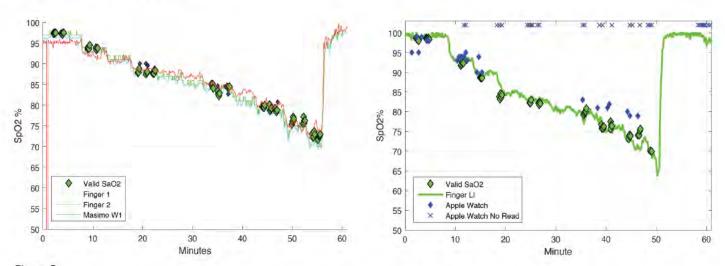


Figure 5.

Representative saturation vs time plots from subjects monitored with Masimo W1 (left panel) and Apple Watch (right panel) during blood desaturation studies. Masimo W1 SpQ2 values are recorded as red line. The Apple Watch SpQ2 values are shown as blue diamonds when values could be obtained. When no value could register, an "X" is shown at the top. The valid reference arterial blood saturation (SaQ2) value is shown in green diamonds for each device. There are two additional SpQ2 references (from Masimo RD SET\* Sensors) shown for the Masimo W1 study (Fingers 1 and 2) and one additional SpQ2 reference for the Apple Watch (Finger L1). The Masimo W1 tracked with the reference pulse eximeters and SaQ2 values quite well. However, there are numerous examples of "failure to read" (X) for the Apple Watch,

Summary data scatterplots of the SpO2 versus SaO2 values for the Masimo W1 (N=27) and Apple Watch (N=20) are shown in Figure 6 below.

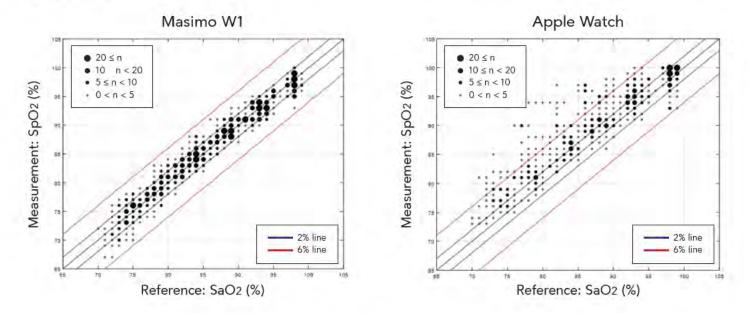


Figure 6. Scatterplots (SpO2 vs. SaO2) of Masimo W1 and Apple Watch

Statistical calculations for the data shown in Figure 6 (above) included values of bias (mean SpO2-SaO2 difference), precision (standard deviation of the difference), and accuracy (root-mean-square error [A<sub>RMS</sub>]). Since the blood sampling procedure uses paired replicates nested within each subject, additional sources of variation occur that require "adjustments" of the calculated precision. Therefore, the Adjusted Precision and Adjusted A<sub>RMS</sub> were calculated to account for repeated measures within subjects and within the paired replicates. The Adjusted A<sub>RMS</sub> was then calculated as shown below.

$$AdjustedPrecision = \sqrt{BetweenSubjectVariance} + WithinSubjectVariance$$

$$AdjustedARMS = \sqrt{Bias^2 + AdjustedPrecision^2}$$

A summary of the performance statistics is shown in **Table 6**. Bias and adjusted precision are  $0.2\% \pm 1.6\%$  for the Masimo W1 and  $3.1\% \pm 3.4\%$  for the Apple Watch. Adjusted A<sub>RMS</sub> is 1.6% for the Masimo W1 and 4.6% for the Apple Watch. Note for all values in **Table 6**, lower numbers are better, and a typical pulse oximeter in a hospital must have and A<sub>RMS</sub> <3% for FDA clearance, and <2% to be considered a satisfactory device.

Table 6. Tabulated Summary of Performance Statistics for Masimo W1 and Apple Watch

	Bias (%)	Precision (%)	A <sub>RMS</sub> (%)	Adjusted Precision (%)	Adjusted A <sub>RMS</sub> (%
Masimo W1	0.2	1.5	1.5	1.6	1.6
Apple Watch	3.1	3.2	4.4	3.4	4.6

#### B. Detection of SpO<sub>2</sub> During Rapid Desaturations Using "Sleep Mode" and Spot Check

The fast desaturation protocol included four fast desaturation events at SpO2 plateau values between 100 and 70%. Each fast desaturation event was a three-minute long plateau (hold) followed by two minutes of resting period. Figure 7 illustrates the fast desaturation profile.

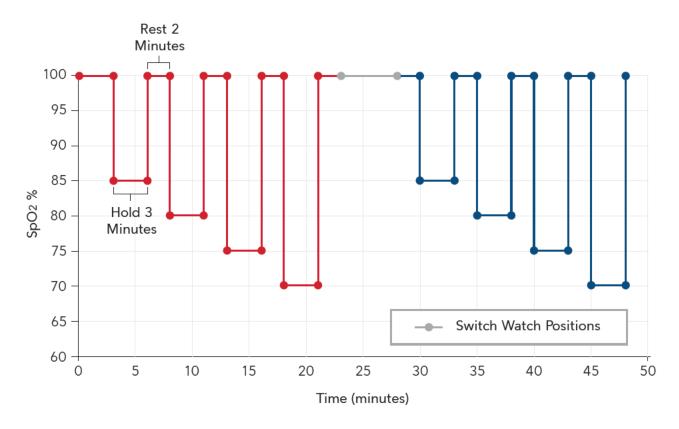


Figure 7. Fast Desaturation Profile (used for "Sleep Mode" and Spot Check)

The subjects were exposed to a fast desaturation protocol (Figure 7 above) using two test configurations with both the Masimo W1 and Apple Watch. In both configurations, the watches were applied to the back (dorsal) side of the wrist per manufacture instructions. In Configuration 1 (used for the "sleep mode" test), both watches faced up (palm facing down). In Configuration 2 (used for the spot check testing), both watches were placed per manufacture recommendations, but the forearm was externally rotated 90 degrees from Configuration 1, so the thumb (in Configuration 2) was facing up and watch facing same direction as back (dorsum) of hand.

The Masimo Radical-7° was used to collect reference SpO2 values using disposable RD SET° sensors applied to four fingers (left Index, left ring, right index and right ring fingers) of each subject. The median SpO2 values from the four finger sensors were computed as the reference SpO2 values.

For each desaturation event, if the minimum reference SpO2 value during the event was  $\leq$  92%, it was then compared with the SpO2 readings from both watches. If the Masimo W1 also displayed a SpO2 reading  $\leq$  92%, it was recorded as a successful detection. Similarly, if the Apple Watch also displayed a SpO2 reading  $\leq$  92%, it was recorded as a successful detection.

#### B1. SpO2 Detection During Apple "Sleep Mode" (During rapid desaturations, watch facing upward)

During the "sleep mode" testing for Apple Watch, Configuration 1 (described above) was used. The Apple Watch was set to "sleep mode" (default measurements are automatically taken approximately every 30 seconds), whereas the Masimo W1 was, by design, able to measure continuously.

Figure 8 shows a representative example of the data acquired by the Masimo W1 (red line) and the Apple Watch (blue diamond). Note that the Masimo W1 tracks with the reference device and captures every rapid desaturation event. Whereas the Apple Watch, which by default only measures approximately every 30 seconds, failed to detect any of the falling desaturation events in this subject. If the Apple watch was the only survey utilized for desaturation events, there would have been a complete failure to detect the events.

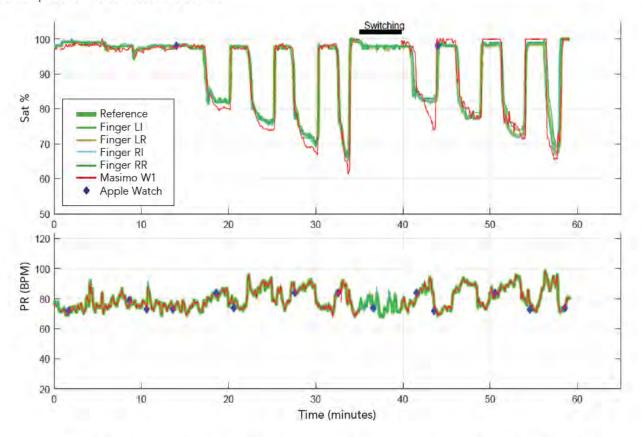


Figure 8. Representative sample from subjects monitored during rapid desaturation events with Masimo W1 (red line) vs Apple Watch in sleep mode (blue diamond) in top graph. Bottom graph depicts pulse rate tracking.

#### B2. Spot Check Detection (Read vs no-read of rapid desaturations, watch facing sideways)

The no read rate (failure rate) was determined for spot check measurements with the Apple Watch during the blood desaturation and fast desaturation studies discussed above. Figure 9, on the next page, shows a representative sample of the subject data acquired during fast desaturation with the Masimo W1 (red line), which measured continuously, and the Apple Watch (blue diamond) spot check measurements. Note that there were numerous episodes where the Apple Watch had no SpO2 reading (blue X), as shown in the top graph, but the pulse rate measurement occurred with fairly good fidelity (bottom graph) with both the Masimo W1 and the Apple Watch.

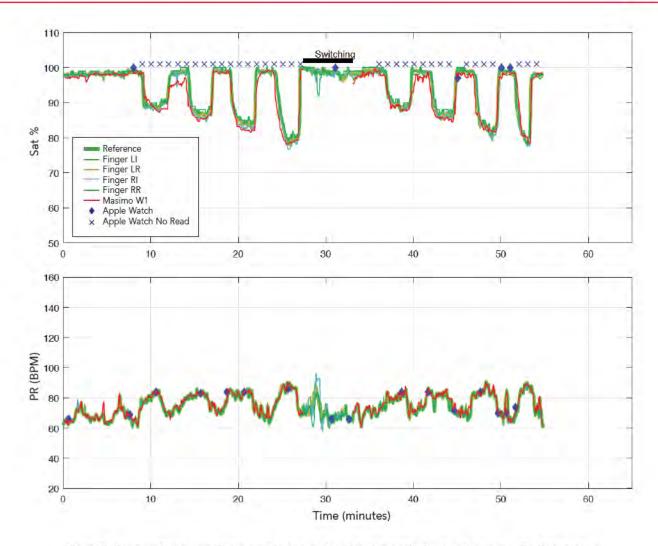


Figure 9. Representative sample from subjects monitored during rapid desaturation events (SpO2 top panel, and Pulse Rate [PR], bottom panel). Masimo W1 values are recorded using red line, Apple Watch spot check values are shown as blue diamonds. When the Apple Watch could not measure SpO2 (no reading) during spot check attempt a blue "X" was placed along top of the upper panel.

The total number of valid desaturation events and the detection rate for each device under two separate test configurations are summarized in **Table 7** below. The fast desaturation detection rate is 100.0% for the Masimo W1, but only 6.1% for the Apple Watch in Configuration 1 "sleep mode" (watch face up, palm down). Whereas, the fast desaturation detection rate was also 100.0% for the Masimo W1, but only 6.7% for the Apple Watch in Configuration 2 spot check (watch face sideways, thumb facing up).

Table 7. Tabulated Summary of Fast Desaturation Events and Detection Rates for Masimo W1 vs Apple Watch

Test Configuration	Number of Subjects	Number of Valid Events	Detection Rate for Masimo W1	Detection Rate for Apple Watch
Configuration 1	7	49	49/49=100%	3/49=6.1%
Configuration 2	8	60	60/60=100%	4/60=6.7%

Detection Rate = (Nt / Ndesat) x 100 (%), Nt = Number of Detected Event by Test Device, Ndesat = Number of All Valid Fast Desaturation Events by Reference SpO<sub>2</sub>

The Apple Watch "no read" rate was 17.3% for SpO2 spot checks during the blood desaturation study (Configuration 1 with watch facing up) and 90.4% in the fast desaturation study (Configuration 2 with watch facing sideways) see Table 8 below. Whereas, the Masimo W1 "no read" rate was 0.0 % for both conditions; in other words, the Masimo W1 reads SpO2 100% of the time (also shown in Table 8 below).

Table 8. Tabulated Summary of Apple Watch Orientation and No Read Rate

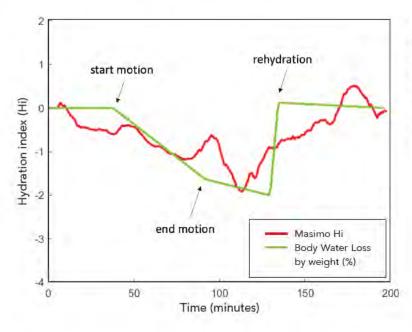
	Watch Orientation	Apple Watch No Read Rate for Spot Check Readings*	Masimo W1 No Read Rate for Spot Check Readings*
Blood Desaturation Study	Faced Up	158/912 = 17.3%	0.0% (reads continuously)
Fast Desaturation Study	Faced Side	293/324 = 90.4%	0.0% (reads continuously)

<sup>\*</sup>Note: Apple spot check readings require an individual to initiate. No Read Rate = (Nf / Nspotcheck) x 100 (%), Nf = Number of Spot Checks without Valid SpO2 (Failed for SpO2 Measurement), Nspotcheck = Number of All Spot Checks using Apple Watch

The results of the blood desaturation and fast desaturation studies demonstrate that continuous SpO<sub>2</sub> monitoring with the Masimo W1 is highly accurate with bias and adjusted precision of 0.2% +/- 1.6% and adjusted  $A_{RMS}$  of 1.6%. In addition, the Masimo W1 achieved a high detection rate of fast desaturation (100.0% with watch faced up and 100.0% with watch faced sideways). The blood desaturation and fast desaturation studies demonstrated that the Apple Watch has an excessive "no read" rate for SpO<sub>2</sub> spot check measurements (17.3% and 90.4%, respectively), a low detection rate of fast desaturation (6.1% with watch faced up and 6.7% with watch faced sideways), and the adjusted  $A_{RMS}$  of 4.6% achieved in the blood desaturation study does not meet FDA standards for clinical-grade SpO<sub>2</sub> measurement ( $A_{RMS} \le 3\%$ ).

#### VII. HYDRATION INDEX

On December 7, 2022, Masimo announced the full market release of Hydration Index (Hi<sup>m</sup>) for the Masimo W1 watch. Hi is a powerful new tool never before available in a wearable device. Lack of proper hydration affects many physiological parameters, as the body works to restore homeostasis. Masimo W1 leverages such measurements to establish the hydration baseline, alerting individuals when they may be under- or over-hydrated – both of which can affect a patient's recovery from disease or an athletes performance capabilities. A representative example of the data plots obtained in our Masimo Laboratory of a subject undergoing a Hi trial during exercise on a treadmill and then re-hydrating by consuming water is shown in Figure 10 (below).



#### Figure 10. Hydration Index Laboratory Study

Hydration index (Hi) on Y -axis, and weight loss (dehydration) due to exercise on treadmill, and weight gain (rehydration) also shown on Y-axis. Time is displayed in minutes on the X -axis. Start and end of treadmill exercise is shown with the first two arrows, and rehydration (drinking water) is shown with third arrow going from left to right.

The Hi is particularly important for athletes while training. Hi is also important in patients with acute critical illness and chronic disease conditions such as CHF. Whether you're an elite athlete, living with a chronic illness, or just keen to gain more insight into your body's physiological status, Masimo W1 with Hi is a game changer.

#### VIII. EYE TO THE FUTURE

Masimo has now expanded its advanced SET® pulse oximetry solution to the consumer market with the Masimo W1 health watch, enabling the safety and benefits of medical-grade continuous pulse oximetry in a convenient, wearable device. Masimo will continue to build on its portfolio of wearable solutions with the Masimo Freedom health watch, scheduled to launch in 2023. This consumer-friendly watch will include additional features to integrate personal smartphone applications alongside Masimo's advanced continuous pulse oximetry monitoring. Future technology updates to these wearable products include the measurement of temperature, and maximum oxygen consumption (VO2Max) during exercise.

#### IX. SUMMARY

Continuous, medical-grade pulse oximetry is essential for monitoring patients in any environment, and facilitates the early and accurate detection of patient deterioration, helping to avoid preventable death or injury. Continuous medical-grade pulse oximetry is anticipated to improve clinical outcomes, as has been shown for hospitalized patients,<sup>2</sup> with evidence that it can reduce hospitalizations, ED visits, and decrease health care costs.<sup>11</sup> The Masimo W1 health watch is the only wearable device that provides the leading medical-grade technology to consumers in a convenient, wrist-worn device. Equally valuable in the hospital or home, the Masimo W1, as a 510 (k) cleared medical device, will reliably track the patient's physiologic parameter data, and also relay this information remotely to clinical staff who can assist in monitoring and interpretation. The Masimo W1, as a health and wellness device, also enables individuals of all fitness levels, to track their overall condition, make healthier lifestyle choices, and achieve their conditioning goals. Masimo remains committed to pursuing advanced technology that can improve the quality of life for everyone by expanding access to accurate and reliable physiological data from the hospital to the home.

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## EXHIBIT 12 (FILED UNDER SEAL)